

Our Ref: KETRACO/PT/047/2024-2025

12TH February 2025

Notice to all Bidders

RE: TENDER ADDENDUM AND CLARIFICATION No. 1 (TAC 1)

RE: TENDER FOR SUPPLY, CONFIGURE AND DEPLOY SERVERS AND ENTERPRISE STORAGE ARRAYS (KETRACO/PT/047/2024-2025)

The following amendments are made to the specified provisions of **Tender for Supply, Configure and Deploy Servers and Enterprise Storage Arrays (Ketraco/Pt/047/2024- 2025)**. Save where expressly amended by the terms of this clarification, the Principal Tender Document shall continue to be in full force and effect.

Find herein the ADDENDUM and CLARIFICATION No. 1 consisting of FOUR (4) pages into the Principal Tender Documents as attached. This document should be returned along with duly filled Form of Tender.



Ag. SENIOR MANAGER, SUPPLY CHAIN

Tender Addendum and clarification No. 1 of KETRACO/PT/047/2024 has been received and incorporated in the Tender Documents.

Name of Tenderer (In Block Letters):

Signature:

Date:
Signed for the Tenderer by (Name in block letters):

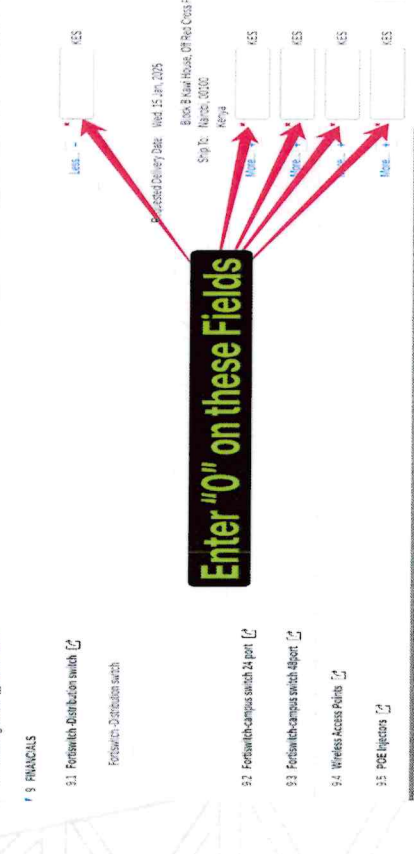
In the office bearer capacity of:

**TENDER FOR SUPPLY, CONFIGURE AND DEPLOY SERVERS AND ENTERPRISE STORAGE ARRAYS
(KETRACO/PT/047/2024-2025)**

No	Clause	Clarification	KETRACOs Response
1	3.3.16 Bidders MUST have their document paginated to ensure compliance with Section 74(1) Public Procurement and Disposal Act 2015 (in format 1,2,3,4 to the last page).	Each required document is to be uploaded independently from all other documents. How will these documents be serialized since serialization must be a continuous number? Will each separate file start from No.1?	Kindly ignore this requirement.
2	3.3.17.3 Vendor's Experience in Server virtualization, shared storage and business continuity and disaster recovery solutions implementation: The bidder MUST have successfully supplied, deployed, and commissioned at least Four (4) Projects/Sites involving Server Setups, Datacenter Virtualization, Unified Storage, SAN Switches, DC Networking or BCP/DR technologies.	You have requested for (4) Projects/Sites involving Server Setups, Datacenter Virtualization, Unified Storage, SAN Switches, DC Networking or BCP/DR technologies. Kindly clarify, we can provide a reference with either of the technologies listed above. Mostly Server//Storage/Virtualization comes as a Infra. Solution and DC Networking comes	Kindly provide a response in your tender submission according to the requirements set out in the tender as they are self-explanatory. Experience that fits within the referenced requirements will suffice with the deployment of storage, servers and SAN switches being key.

	<p>letters, Contracts & Project sign off documents for each of the Four (4) Projects/Sites above.)</p>	<p>under Networking. BCP/DR comes separately under Business Resilience solutions.</p>	
<p>3</p>	<p>3.3.17.11 Partnership with the shared Storage Solution Vendor: Bidders MUST be partners with the proposed shared Storage Solution Vendor, evidence of partnership MUST be provided including MAF addressed to KETRACO & partnership certificate (Attach Evidence of Certificates)</p>	<p>Some OEMs do NOT issue a separate Partnership Letter besides the MAF. Kindly clarify if the MAF letter provided also includes details on the Partnership Information as evidence of Partnership with the OEM.</p>	<p>Provide a MAF and a partnership letter where the OEM being proposed offers the same. A MAF is mandatory. In cases where partnership letters are not offered by the OEM a clarification from the OEM in form of a verifiable letter with reachable contacts indicating the same will suffice.</p>
<p>4.</p>	<p>3.5.2 Duly Completed Price Schedule</p>	<p>Kindly share the correct Price Schedule Table. It contains Data Cybervault system, Data Governance and Compliance system which are not part of this solution.</p>	<p>Kindly stick to the specifications as they are provided for in the tender. The price schedule table is accurate.</p>
<p>5</p>	<p>File size limit</p>	<p>What is the file size limit for the individual files to be uploaded into the KETRACO Portal?</p>	<p>Yes, the default file size limit on the SAP Ariba portal is 100 MB per attachment; meaning you cannot upload a single file larger than 100 MB.</p>

6	Request for Tender Extension	<p>We request for a Tender Extension by 1 Week to be able to analyze the responses to our request for clarifications and incorporate them in our solution response so as to provide our most competitive bid to KETRACO.</p>	<p>This will not be possible as the tender was floated on 28th January and will cover 21 days till the closing date of the tender. This period is satisfactory.</p>
7	Price Schedule Section	<p>Proposed Enterprise Shared Storage Administration Training & Knowledge Transfer costs (tuition fee for 3 delegates, Hotel with Conference Package Outside Nairobi for 3 delegates with local return flights, DSA for 3 Delegates for 7 days paid 14,000.00 per delegate per day).</p> <ul style="list-style-type: none"> We understand that we have provide Training to KETRACO Team. We will provide Enterprise Shared Storage Administration Training & Knowledge 	<p>The KES 14,000 per delegate only covers DSA (par diem). The return flight charges, and conference package are NOT covered under the KES 14,000 and must be quoted for within the training costs. Please note that this is virtual instructor led OEM Administrator training and NOT local knowledge transfer which will be achieved during implementation.</p>

	<p>Transfer training to the technical staff nominated by KETRACO. Kindly clarify.</p> <ul style="list-style-type: none"> • DSA of 14,000 per delegate per day does this cover training, hotel and Per diem? Or does it cover only DSA and we have to cover Training, Hotel charges , Flight charges additionally? Kindly clarify. 	
<p>8</p>	<p>We intend to participate in the subjected Tender and while going through the Tender Documents we have noticed the below and seek clarification from KETRACO for the below 4 Queries.</p> <ol style="list-style-type: none"> 1. In the Excel Sheet attached in the Portal, the financial sheet contains details about Fortinet Servers and Storage. whereas the Tender is for 	 <p>53. Forward Distribution switch <input checked="" type="checkbox"/></p> <p>54. Forward campus switch <input checked="" type="checkbox"/></p> <p>55. Wireless Access Point <input checked="" type="checkbox"/></p> <p>56. PCE laptops <input checked="" type="checkbox"/></p> <p>Enter "0" on these Fields</p> <p>NB: Kindly ensure the attached price schedule and the tender form are filled out accurately as the read-out prices during the tender opening will be derived from the Tender form. The attached fields</p>

<p>9</p>	<p>1. In the COMPUTE SERVERS Specification, have noticed that the following two clauses seem to be specifically tailored to a particular manufacturer/OEM, which may unintentionally limit the participation of other qualified and competent OEMs/Manufacturers. This may impact KETRACO's ability to receive competitive bids, which could ultimately affect the overall procurement process.</p> <p>While the referenced manufacturer/OEM is certainly capable of</p>	<p>iDRAC9, Enterprise 16G, iDRAC, Factory Generated Password iDRAC Service Module (ISM), NOT Installed iDRAC Group Manager, Disabled BOSS-N1 controller card + with 2 M.2 480GB (RAID 1)</p>	<p>were erroneously swapped with a different tender during tender creation.</p> <p>Kindly stick to the design requirements as set out in the tender.</p>
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	<p>meeting the required specifications, there are other OEMs/manufacturers who offer similar functionalities and meet the same criteria outlined in these clauses. By restricting the competition to just one OEM (as the below Verbatim is specific by that Particular OEM), KETRACO could potentially miss out on competitive pricing, innovation, and a broader selection of offerings that may better suit your operational needs.</p> <p>As these functionalities are common across various leading OEMs/Manufacturers, I kindly request if the requirement can be revised to encourage fair competition and</p>
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